

RJ Reynolds
Tobacco Company

P. O. BOX 2955
Winston-Salem, North Carolina 27102

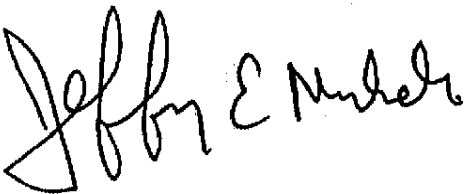
The solution to smoking issues
can be found in accommodation.
Together, we can work it out.

05A 0846058098

GLIKIN BROTHERS
ATTN: JEFFREY MICHELSON
2 JOSEPH ST
NEWARK, NJ 07105-4710

CHECK NUMBER: 5A 0846058098
CHECK DATE: 02-04-98


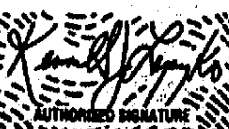
4

INVOICE NUMBER	GROSS	NET AMOUNT	INVOICE NUMBER	GROSS	NET AMOUNT
02/03/98	58.00	58.00			
SHIP-TO # 9995320 NEWARK NJ FORSYTH ALLIANCE DIRECT PAYMENT ***** FORSYTH TOBACCO PRODUCTS APPRECIATES YOUR COOPERATION IN THE MARKETING OF OUR PRODUCTS.					
					
R J REYNOLDS TOBACCO COMPANY PAYMENT			NET CHECK AMOUNT 58.0		

RJRT Form APC1 - Rev. 8/96

DETACH THIS STUB BEFORE DEPOSITING CHECK

THIS MULTI-TONE AREA OF THE DOCUMENT CHANGES COLOR GRADUALLY AND EVENLY FROM DARK TO LIGHT WITH DARKER AREAS BOTH TOP AND BOTTOM.

 P. O. BOX 2955 Winston-Salem, North Carolina 27102	WACHOVIA BANK OF NORTH CAROLINA, N.A. ASHEVILLE, NORTH CAROLINA 662-257537	5A 0846058098 CHECK NO. DATE 02-04-98 PAY ONLY 
--	--	--

PAY FIFTY-SIX DOLLARS AND 00 CENTS

TO THE ORDER OF GLIKIN BROTHERS
ATTN: JEFFREY MICHELSON
2 JOSEPH ST
NEWARK, NJ 07105-4710

51849 2468

⑈0846058098⑈ ⑆053100355⑆010459 038032⑈

FORSYTH TOBACCO PRODUCTS ALLIANCE PROGRAM

SPECIAL REQUEST FOR ACCRUAL MONEYS

Contracted Customer: Glikin Bros.

Contact (Customer): Jeffrey Michelson

Customer Telephone Number: (973) 344-0500

Brand: Brandon

\$ Amount Requested: 56.00

DESCRIPTION OF SPECIAL PROGRAM:

(Include program begin & end dates and cases promoted, as applicable)

For 56 ctns of product Blacklined and stickered an extra 1.00 off per ctn. (2.00 off invoice)

Additional Product Needed: ☒ NO ☐ YES (If YES, attach product order.)

Special Mailing Instructions: Please send check to Lanny Wolfe at the NY Metro ROU

Approval: Lanny Wolfe

RJR MANAGER

01/29/98

(DATE)

51849 2469

SEND COMPLETED FORM TO:

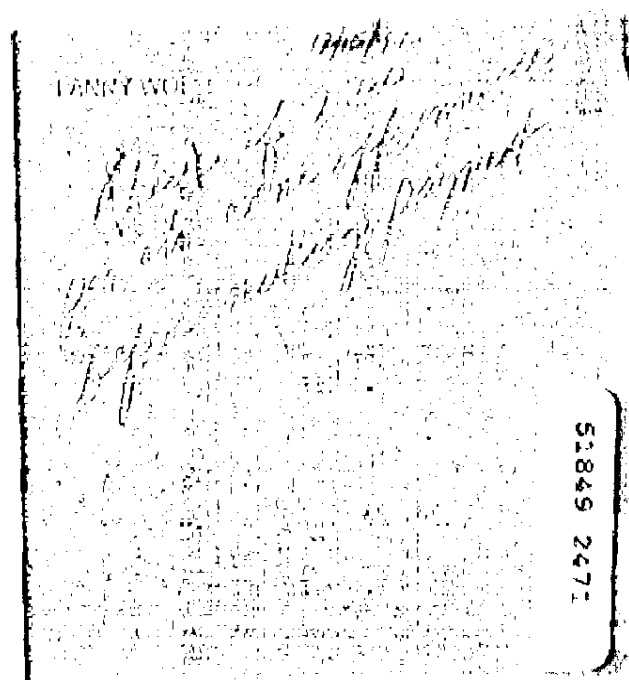
Forsyth Tobacco Customer Services
P.O. Box 2959
Winston-Salem, NC 27102
FAX: (910) 741-2156

TRANSMISSION VERIFICATION REPORT

TIME : 01/29/1998 20:28
NAME : RJ REYNOLDS
FAX : 7324179876
TEL : 7322253755

DATE, TIME	01/29 20:28
FAX NO./NAME	19107412156
DURATION	00:00:33
PAGE(S)	01
RESULT	OK
MODE	STANDARD ECM

51849 2470



BRANDON

ORDER FORM
OFF INVOICE

Rev. 1/87

Today's Date: NOV 11, 1997Delivery Date: A.S.A.P.
Next NORMAL DeliveryAccount Name: B & B CigarAddress: 119 Newark Ave
Jersey CityWholesaler: GlickAcct# 274305Telephone # (201) 432-0423RJR Rep.: SEAN CordinRetail Signature: X Required
pkumarVoice Mail: 1-800-757-8255 79163

All Packs must be
BLACK LINED and STICKERED
Sticker must be on TOP of pack

WINSTON	CAMEL	SALEM	DORAL
Sticker \$2.00 OFF INVOICE	Sticker \$2.00 OFF INVOICE	Sticker \$3.00 OFF INVOICE	Sticker \$2.50 OFF INVOICE
Pricing 20cents off Pack	Pricing 20cents off pack	Pricing 30cents off pack	Pricing 25cents off pack
Brand Style Cartons	Brand Style Cartons	Brand Style Cartons	Brand Style Cartons
Winston Box _____	Camel Light Box _____	Salem King _____	Doral Light 100 _____
Winston Light Box _____	Camel Filter Box _____	Salem Light _____	Doral FF 100 _____
<u>LIMIT 1 PER STORE</u>	<u>LIMIT 1 PER STORE</u>	<u>LIMIT 1 PER STORE</u>	<u>LIMIT 1 PER STORE</u>
<input type="checkbox"/> 2 carton display	<input type="checkbox"/> 2 carton display	<input type="checkbox"/> 2 carton display	<input type="checkbox"/> 2 carton display
<input type="checkbox"/> 4 carton display	<input type="checkbox"/> 4 carton display	<input type="checkbox"/> 4 carton display	<input type="checkbox"/> 4 carton display
Total Winston <input type="checkbox"/>	Total Camel <input type="checkbox"/>	Total Salem <input type="checkbox"/>	Total Doral <input type="checkbox"/>

GRAND TOTAL OF ALL CARTONS=

5

+7
display

BRANDON

RJR OFF INVOICE

Revised: 7/87

Today's Date: NOV 20, 1997Delivery Date: A.S.A.P

Next NORMAL Delivery

Account Name: 2N20'SAddress: 9 FRANK-E ROGERS
HARRISONWholesaler: CLICKEN

Telephone # ()

RJR Rep.: SEAN CleudinRetail Signature: X [Signature]

Required

Voice Mail: 1-800-757-8255

79163

All Packs must be
BLACK LINED and STICKERED
Sticker must be on TOP of pack

WINSTON	CAMEL	SALEM	DORAL
Sticker \$2.00 OFF INVOICE	Sticker \$2.00 OFF INVOICE	Sticker \$3.00 OFF INVOICE	Sticker \$2.50 OFF INVOICE
Pricing 20cents off Pack	Pricing 20cents off pack	Pricing 30cents off pack	Pricing 25cents off pack
Brand Style Cartons	Brand Style Cartons	Brand Style Cartons	Brand Style Cartons
Winston Box _____	Camel Light Box _____	Salem King _____	Doral Light 100 _____
Winston Light Box _____	Camel Filter Box _____	Salem Light _____	Doral FF 100 _____
<u>LIMIT 1 PER STORE</u>	<u>LIMIT 1 PER STORE</u>	<u>LIMIT 1 PER STORE</u>	<u>LIMIT 1 PER STORE</u>
<input type="checkbox"/> 2 carton display	<input type="checkbox"/> 2 carton display	<input type="checkbox"/> 2 carton display	<input type="checkbox"/> 2 carton display
<input type="checkbox"/> 4 carton display	<input type="checkbox"/> 4 carton display	<input type="checkbox"/> 4 carton display	<input type="checkbox"/> 4 carton display
Total Winston <input type="checkbox"/>	Total Camel <input type="checkbox"/>	Total Salem <input type="checkbox"/>	Total Doral <input type="checkbox"/>

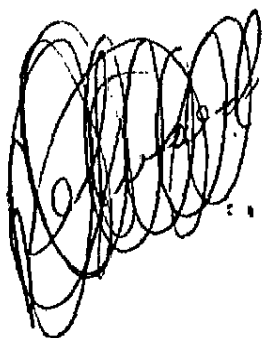
GRAND TOTAL OF ALL CARTONS=

8

⑥ FF 100'S
⑦ LT 100'S

① ultra LT 100'S

Doral



"Brandon"

A Private Label Cigarette

.20 off Pack Promotion

prebook form

(Available exclusively at Glikin Bros.)

Date 10/17

Account Park Ave Del: 419 Acct.#

Address 5002 PARK AVE

WNY

Retailer Signature [Signature]

Retailer Name (Print) Guillermo A. Herrera

Sales Rep [Signature]

1 Ctns Full Flavor King

1 Ctns Full Flavor 100s

1 Ctns Light King

1 Ctns Light 100s

1 Ctns Ultra Light King

1 Ctns Ultra Light 100s

1 Ctns Full Flavor Menthol King

1 Ctns Full Flavor Menthol 100s

1 Ctns Light Menthol King

1 Ctns Light Menthol 100s

1 Brandon Pack Display (60 pack w/ "Brandon" sticker attached to

riser card)

1 Brandon Pack Display (90 pack w/ "Brandon" sticker attached to

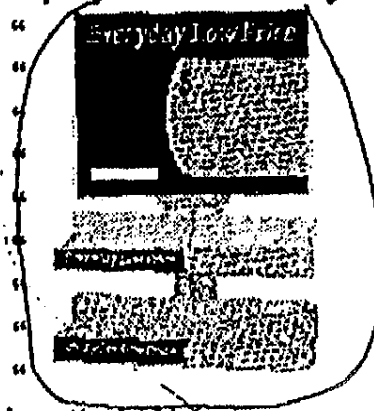
riser card)

1 Brandon Pack/Carton Display (90 carton w/ "Brandon" sticker

attached to riser card)

Price per carton 2.00 (with .20 off stickers)

stickered .20 off per pk



51849 2474

Henry Valderrama
1989



"Brandon"

A Private Label Cigarette

20 off Pack Promotion

prebook form

(Available exclusively at Glikin Bros.)

Date 11/20
Account Park Ave Liquor Co. 773909
Address 5702 Park Ave

Retailer Signature [Signature]

Retailer Name (Print) [Signature]

Sales Rep Henry Valderrama

Henry Valderrama
1989

- Ctns Full Flavor King 10 stickered .20 off per pk
- Ctns Full Flavor 100s 10 " "
- Ctns Light King 10 " "
- Ctns Light 100s 10 " "
- Ctns Ultra Light King 10 " "
- Ctns Ultra Light 100s 10 " "
- Ctns Full Flavor Menthol King 10 " "
- Ctns Full Flavor Menthol 100s 10 " "
- Ctns Light Menthol King 10 " "
- Ctns Light Menthol 100s 10 " "
- Brandon Pack Display (60 pack w/"Brandon" sticker attached riser card) 10 " "
- Brandon Pack Display (90 pack w/"Brandon" sticker attached riser card) 10 " "
- Brandon Pack/Carton Display (90 carton w/"Brandon" sticker attached to riser card) 10 " "

Price per carton 2.00 - 2.00 = 2.00 (with .20 off stickers)

51849 2475

DONE C.F.



"Brandon"

A Private Label Cigarette

.10 off Pack Promotion

prebook form

(Available exclusively at Glikin Bros.)

Date 10/23 615#
Account Lowy's Delic Acct.# 876710
Address 410 13th St

Retailer Signature Manime Torral

Retailer Name (Print) Henry Valerrama

Sales Rep Henry Valerrama 37000

☐ Ctns Full Flavor King stickered .10 off per pk

☒ Ctns Full Flavor 100s

☐ Ctns Light King

☒ Ctns Light 100s

☐ Ctns Ultra Light King

☒ Ctns Ultra Light 100s

☐ Ctns Full Flavor Menthol King

☐ Ctns Full Flavor Menthol 100s

☐ Ctns Light Menthol King

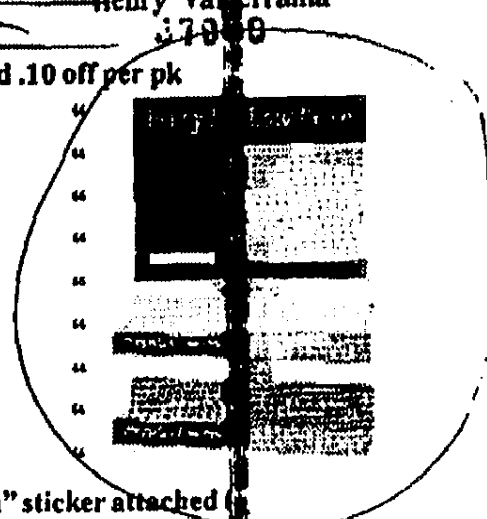
☒ Ctns Light Menthol 100s

Display ☒ Brandon Pack Display (60 pack w/"Brandon" sticker attached to riser card)

☐ Brandon Pack Display (90 pack w/"Brandon" sticker attached to riser card)

☐ Brandon Pack/Carton Display (90 carton w/"Brandon" sticker attached to riser card)

Price per carton - \$10.92 - 1.00 = \$9.92 (with .10 off stickers)



51849 2476

*Lami
Wolfe*



PLEASE ATTACH 'BRANDON' STICKER TO
DISPLAY RISER CARD BEFORE SENDING OUT
DISPLAYS.

"Brandon"

A Private Label Cigarette

.20 off Pack Promotion

prebook form

(Available exclusively at Glikin Bros.)

Date 10/29/97
Account Elizabeth Variety Acct.# 679054
Address 1175 Dickerson St.
Elizabeth, N.J.

Retailer Signature [Signature]
Retailer Name (Print) ARSHAD HUSSAIN
Sales Rep Bernadette Impalligero

- | | |
|---|----------------|
| <input checked="" type="checkbox"/> Ctns Full Flavor King | .20 off per pk |
| <input checked="" type="checkbox"/> Ctns Full Flavor 100s | " |
| <input type="checkbox"/> Ctns Light King | " |
| <input type="checkbox"/> Ctns Light 100s | " |
| <input type="checkbox"/> Ctns Ultra Light King | " |
| <input type="checkbox"/> Ctns Ultra Light 100s | " |
| <input checked="" type="checkbox"/> Ctns Full Flavor Menthol King | " |
| <input checked="" type="checkbox"/> Ctns Full Flavor Menthol 100s | " |
| <input type="checkbox"/> Ctns Light Menthol King | " |
| <input type="checkbox"/> Ctns Light Menthol 100s | " |
| <input checked="" type="checkbox"/> Brandon Pack Display (60 pack w/"Brandon" sticker attached to riser card) | |
| <input type="checkbox"/> Brandon Pack Display (90 pack w/"Brandon" sticker attached to riser card) | |
| <input type="checkbox"/> Brandon Pack/Carton Display (90 carton w/"Brandon" sticker attached to riser card) | |



Price per carton -\$12.65 - 2.00 off invoice= \$10.65 (without stickers)

If you run out of displays please
contact your RJR Rep.

51849 2477



973-817-9325

"Brandon"

A Private Label Cigarette

.20 off Pack Promotion

prebook form

(Available exclusively at Glikin Bros.)

Date 9/24
 Account LA 37 Glic Acct.#
 Address 420 37 St
Livingston City
 Retailer Signature [Signature]
 Retailer Name (Print) Juan Miller
 Sales Rep [Signature]

1 Ctns Full Flavor King stickered .20 off per pk
1 Ctns Full Flavor 100s
 Ctns Light King
1 Ctns Light 100s
 Ctns Ultra Light King
1 Ctns Ultra Light 100s
 Ctns Full Flavor Menthol King
 Ctns Full Flavor Menthol 100s
 Ctns Light Menthol King
 Ctns Light Menthol 100s



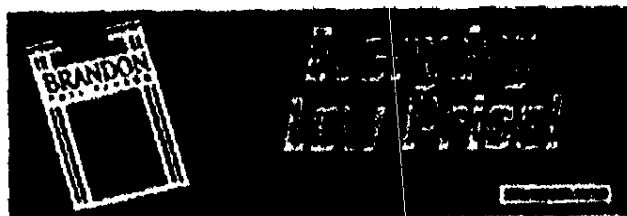
1 Brandon Pack Display (60 pack w/"Brandon" sticker attached to riser card) #522593 FOR 9/24 2 TRAY WIRE DISPLAY w/CHANNEL SLOTS
 Brandon Pack Display (90 pack w/"Brandon" sticker attached to riser card)
 Brandon Pack/Carton Display (90 carton w/"Brandon" sticker attached to riser card)

Price per carton 10.65
~~11.40 - 2.00 = 9.40~~ (with .20 off stickers)

200 % OFF INVOICE 12.65

- 2.00
10.65 / CH

51849 2478



"Brandon"

A Private Label Cigarette

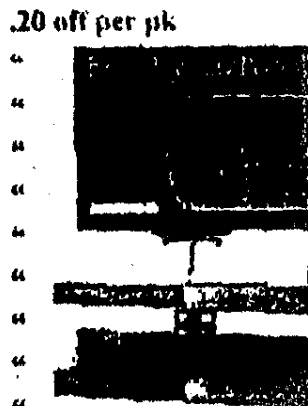
.20 off Pack Promotion

prebook form

(Available exclusively at Glikin Bros.)

Date 9-26-97
Account SUPERMARKET INC Acct.# 630817
Address 1071 Broad St
NEWARK
Retailer Signature [Signature]
Retailer Name (Print) _____
Sales Rep. SEAN CLANDIN

<input type="checkbox"/> Ctns Full Flavor King	.20 off per pk
<input checked="" type="checkbox"/> Ctns Full Flavor 100s	"
<input type="checkbox"/> Ctns Light King	"
<input checked="" type="checkbox"/> Ctns Light 100s	"
<input type="checkbox"/> Ctns Ultra Light King	"
<input checked="" type="checkbox"/> Ctns Ultra Light 100s	"
<input type="checkbox"/> Ctns Full Flavor Menthol King	"
<input checked="" type="checkbox"/> Ctns Full Flavor Menthol 100s	"
<input type="checkbox"/> Ctns Light Menthol King	"
<input checked="" type="checkbox"/> Ctns Light Menthol 100s	"
<input checked="" type="checkbox"/> Brandon Pack Display (60 pack w/ "Brandon" sticker attached to riser card)	
<input type="checkbox"/> Brandon Pack Display (90 pack w/ "Brandon" sticker attached to riser card)	
<input type="checkbox"/> Brandon Pack/Carton Display (90 carton w/ "Brandon" sticker attached to riser card)	



Price per carton - \$12.65 - 2.00 off invoice = \$10.65 (without stickers)

51849 2479

Please
TAKE OFF INVOICE

BRANDON

RJR ORDER FORM - PROMOTED PRODUCT

Separate Invoice Required

Revised: 11/96

All information must be completely filled in - Please Print

Today's Date: NOV 21, 1997

Delivery Date: A.S.A.P

Next NORMAL Delivery (7 Day Minimum)

Account Name: JOE'S DELI

Regular Delivery Day: Mon Tue Wed Thu Fri

Address: 320 BELGROVE DR.

Wholesaler: GLICKEN

Retail Customer No: 59153

Wholesaler Assigned Acct. No.

Telephone # ()

RJR Rep.: SEAN CLEERDIN

Retail Signature: [Signature]

Required

Voice Mail: 1-800-757-8255 79163

51849 2480

5

Grand Total # of Cartons:

All Packs must be
BLACK LINED and STICKERED
Sticker must be on TOP of pack

NO Write in Brands

<<< WINSTON >>>	
Ctn	Pack
Sticker Pricing	/

Brand Style	Cartons
Winston Box	
Winston Light Box	
Winston King	
Winston 100	
Winston Lights	
Winston Lights 100	
Select FF Box	
Select FF 100 Box	
Select Light Box	

Total Winston
Cartons

<<< CAMEL >>>	
Ctn	Pack
Sticker Pricing	/

Brand Style	Cartons
Camel Light Box	
Camel Filter Box	
Camel Sp. Lt. Box	
Camel Sp Lt Box 100	
Camel Wide Lights	
Camel Wide Filter	
Camel Men Box	
Camel Men Lts. Box	
Camel Lights King	
Camel Filter	

Total Camel
Cartons

<<< SALEM >>>	
Ctn	Pack
Sticker Pricing	/

Brand Style	Cartons
Salem King	
Salem Light	
Salem Light 100	
Salem 100	
Salem Slim Lights	
Salem Ultra King	
Salem Ultra 100	

Total Salem
Cartons

< DORAL/MONARCH >	
Ctn	Pack
Sticker Pricing	/

Brand Style	Cartons
Doral Light 100	
Doral FF 100	
Doral Ultra 100	
Doral Lt. Menthol 100	
Doral FF Menthol 100	
Monarch Light 100	
Monarch FF 100	
Monarch Ultra 100	
Monarch Lt. Men 100	
Monarch FF Men 100	

Total Doral/Monarch
Cartons

Doral

① FF 100 ① LT 100 ① Ultra 100

PLEASE
TAKE \$7.00
OFF invoice
Revised 1/15
Today's Date:

RJR ORDER

All information must be completely filled in - Please Print

Today's Date: DEC 22, 1997

Delivery Date: 6-5-98

Next NORMAL Delivery (7 Day Minimum)

Account Name: *S. A. 13015*

Regular Delivery Day: Mon Tue Wed Thu Fri

Grand Total# of Cartons:

Address: 4 FRANK E. ROGERS
HARRISON

Wholesaler: *Glick*

Retail Customer No: 316317

Telephone # () _____ Required

RJR Rep.: SEAN CLEARY

**All Packs must be
BLACK LINED and STICKERED
Sticker must be on TOP of pack**

Retail Signature:

Voice Mail: 1-800-757-8255 79163#

NO Write in Brands

< < < WINSTON > > >			< < < CAMEL > > >			< < < SALEM > > >			< DORAL/MONARCH >		
Ctn	Pack		Ctn	Pack		Ctn	Pack		Ctn	Pack	
Sticker Pricing _____ / _____			Sticker Pricing _____ / _____			Sticker Pricing _____ / _____			Sticker Pricing _____ / _____		
<u>Brand Style</u> <u>Cartons</u>			<u>Brand Style</u> <u>Cartons</u>			<u>Brand Style</u> <u>Cartons</u>			<u>Brand Style</u> <u>Cartons</u>		
Winston Lights	_____		Camel Light Box	_____		Salem King	_____		Doral Light 100	_____	
Winston Lights Box	_____		Camel Filter Box	_____		Salem Light	_____		Doral FF 100	_____	
Winston Kings	_____		Camel Sp. Lt. Box	_____		Salem Light 100	_____		Doral Ultra 100	_____	
Winston Lights	_____		Camel Sp Lt Box 100	_____		Salem 100	_____		Doral Lt. Menthol 100	_____	
Winston Lights	_____		Camel Wide Lights	_____		Salem Slim Lights	_____		Doral FF Menthol 100	_____	
Winston Lights	_____		Camel Lights King	_____					Monarch Lt. Men 100	_____	
Winston Lights	_____		Camel Filter	_____					Monarch FF Men 100	_____	
Select Light Box	_____										
Total Winston Cartons			Total Camel Cartons			Total Salem Cartons			Total Doral/Monarch Cartons		

Black Line and Sicker Form

Declaración de Conflicto de Interés:

④ ultra 100's

② $L + 100\text{S}$

GENERIC POS, PACKAGE TAGS and DISPLAY ORDER FORM

PRIVATE LABEL BRAND: Brandon

DATE: 01/07/98

SHIP TO LOCATION

SIS #: 227040

Company: Glikin Bros

Street: 2 Joseph St.

City/State: Newark, N.J. 07105

PO#: _____

Special Instructions: Attention: Fenton - please attach a Brandon sticker to riser card on each display before sending to retail accounts. (small sticker white wire pack displays and large sticker on modular floor display riser card)

GENERIC POINT OF SALE (25 PER SKU)		QUANTITY	FORSYTH PACKAGE TAGS (55 TAGS PER SKU)		QUANTITY (SKU = 1 PAGE)
432636	2 Sided Small PPD Card	_____	385464	Filter 100's Soft Pack	_____
394902	Large PPD Card	_____	385475	Filter 85's Soft Pack	_____
394891	Pump Topper	_____	385486	Light 100's Soft Pack	_____
403911	2 Sided-Dump Bin	_____	385497	Light 85's Soft Pack	_____
	Riser Card	_____	385508	Ultra Lights 100's	_____
394880	Folded Shelf Strip	_____	385519	Ultra Lights 85's Soft Pack	_____
394858	24" PK Merch Card	_____	385530	Lts Ment 100's Soft Pack	_____
466173	19" Canopy Card	_____	385541	Lts Mentr 85's Soft Pack	_____
394869	Channel Strip	_____	385552	Menthol 100's Soft Pack	_____
394847	Extnd Lg PPD Card	_____	385563	Menthol 85's Soft Pack	_____
CARTON END LABELS			385574	Filter 83 Box	_____
499781	FF85 Ctn End Label	_____	385585	Lights 83 Box	_____
499790	FF83 Bx Ctn End Label	_____	385596	Non Filter 85's	_____
499802	FF100 Ctn End Label	_____	FORSYTH PERMANENT DISPLAYS		
499832	L85 Ctn End Label	_____	487378	Forsyth MFD w/Topper	_____
499841	L83 Bx Ctn End Label	_____		(5 Ctn Wide, 5 Shelf)	2
499850	L100 Ctn End Label	_____	522593	Forsyth 2 Tray Wire Display w/Channel	_____
499880	UL85 Ctn End Label	_____		Strip	10
499892	UL100 Ctn End Label	_____	522602	Forsyth 1 Tray Add-On w/Channel Strip	_____
499811	FFM85 Ctn End Label	_____	522611	Forsyth Pack Add-On	_____
499820	FFM100 Ctn End Label	_____	FORSYTH TEMPORARY DISPLAYS		
499862	LM85 Ctn End Label	_____	524762	Floor Dump Display - Large	_____
499871	LM100 Ctn End Label	_____	458131	Display (100 Ctns or 360 Packs)	_____
499901	NF85 Ctn End Label	_____		Temporary Package Counter	_____
			524741	Display (w/Optional Stair Step)	_____

51849 2482

PL BRAND	LG. PACK STICKER ITEM# * (30 PER PACK)	QUANTITY	SM. PACK STICKER ITEM# * (120 PER PACK)	QUANTITY
Brandon	463734	10	463584	10

***ITEM #'S MUST BE FURNISHED!**